

CR EVENTS, LLC

Events, Marketing & Promotion

Event Sponsorship Sales Executive

Job Description:

This individual is responsible for selling event sponsorships to small businesses, corporations and religious organizations nationally and throughout the bi-state area. The Event Sponsorship Sales Executive will be expected to research and acquire new sponsors, build and maintain relationships, and effectively communicate through written and oral communications the value of partnering with CR Events, LLC.

About CR Events, LLC:

CR Events, LLC is a full service event management and production company located in St. Louis, MO. We specialize in events, marketing and promotion for small businesses and religious organizations in the St. Louis area. Our portfolio of events includes expos, conferences, walks, concerts and large ticketed parties. For additional information, please visit our website at www.CREventsLLC.com.

Who We Need: Resourceful, innovative, goal-oriented, forward thinking individual who is able to excel when given a task.

Duties & Responsibilities:

- Prospect, solicit and sell event sponsorships to small businesses, corporations and religious organizations through cold calling, drafting sales letters and sales presentations.
- Respond to all inbound inquiries regarding sponsorship and/or partnership.
- Work with staff to ensure company's fulfillment of sponsorship responsibilities.
- Track and receive all sponsorship in database and/or online.

Desired Qualifications: Previous event sponsorship, management and/or sales experience.

Compensation & Job Type: 20 % of all revenue generated. Independent contractor; freelancer

Location & Hours: Virtual; Flexible. Work the hours you want from the comfort of your own home.

To apply, please submit your resume to CREventsLLC@gmail.com